



News

Lawson Software Expands Product Partnership with MHC Software

Expanded partnership enhances Lawson enterprise software offerings with document management capabilities.

ST. PAUL, Minn.--(BUSINESS WIRE)--April 10, 2008--Lawson Software (Nasdaq: LWSN) today announced an expansion of its partnership with MHC Software, a leading provider of document management solutions, to complement Lawson enterprise software solutions. MHC Software, a Lawson partner for more than 14 years, serves Lawson customers in healthcare, financial services, retail and public sector industries. The new agreement establishes MHC Software as a Gold-level partner within Lawson's Technology Partner Program, which is the most comprehensive partnership in Lawson's three-tiered partner program.

"Lawson and MHC have a shared commitment to provide technology solutions designed to be simpler to own, implement and use," said Terry Plath, global director of business development for Lawson. "Our customers have significant document management needs outside of Lawson's functionality, so MHC's offerings can be a natural fit along with Lawson S3 enterprise solutions."

More than 600 Lawson customers use MHC products, including Document Express Software, the company's flagship product, and Image Express Software, a document imaging system that digitizes and indexes documents for approval and electronic retrieval directly through Lawson applications. These solutions allow Lawson customers to convert Lawson data into documents that can be delivered via print, email, fax or the Internet.

"Our longstanding relationship with Lawson is extremely important to us," said John Shields, president of MHC Software. "MHC has developed a solid reputation for exceeding customer expectations and we bring that same level of service to the Lawson customers that we serve."

ValleyCare Health System is among the customers that benefit from using solutions from Lawson and MHC. The Livermore, Calif., healthcare provider first installed Document Express Software to create customized documents from its Lawson system. "As the rise in paper storage and retrieval costs continue to grow, we realized we needed an imaging solution," said Jim Booker, materials management information systems analyst for ValleyCare. "Using the offerings of MHC and Lawson, we not only reduced our expenses, but we also improved productivity and decision making by being able to retrieve images directly from Lawson screens."

About Lawson Software

Lawson Software provides software and service solutions to 4,000 customers in manufacturing, distribution, maintenance and service sector industries across 40 countries. Lawson's solutions include Enterprise Performance Management, Supply Chain Management, Enterprise Resource Planning, Customer Relationship Management, Manufacturing Resource Planning, Enterprise Asset Management and industry-tailored applications. Lawson solutions assist customers in simplifying their businesses or organizations by helping them streamline processes, reduce costs and enhance business or operational performance. Lawson is headquartered in St. Paul, Minn., and has offices around the world. Visit Lawson online at www.lawson.com.

Forward-Looking Statements

This press release contains forward-looking statements that contain risks and uncertainties. These forward-looking statements contain statements of intent, belief or current expectations of Lawson Software and its management. Such forward-looking statements are not guarantees of future results and involve risks and uncertainties that may cause actual results to differ materially from the potential results discussed in the forward-looking statements. The company is not obligated to update forward-looking statements based on circumstances or events that occur in the future. Risks and uncertainties that may cause such differences include but are not limited to: uncertainties in Lawson's ability to realize synergies and revenue opportunities anticipated from the Intenia International acquisition; uncertainties in the software industry; uncertainties as to when and whether the conditions for the recognition of deferred revenue will be satisfied; increased competition; uncertainty regarding potential future deterioration in the market for auction rate securities which could result in additional permanent impairment charges, global military conflicts; terrorist attacks; pandemics, and any future events in response to these developments; changes in conditions in the company's targeted industries and other risk factors listed in the company's most recent Quarterly Report on Form 10-Q and the most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission. Lawson assumes no obligation to update any forward-looking information contained in this press release.

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